

Message Text

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PAGE 01 FRANKF 04658 191044Z

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ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
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R 181620Z JUL 75
FM AMCONSUL FRANKFURT
TO SECSTATE WASHDC 788
USDOC WASHDC
INFO AMEMBASSY BONN

UNCLAS FRANKFURT 4658

E.O. 11652: NA
TAGS: BEXP, GW
SUBJECT: WTDR/FTI: GILOWY GMBH & CO.

REF: USDOC 10489

1. GERMANY 2. CNTRY CODE: 428 3. SER. NO.: N/A
4. GILOWY GMBH & CO.
4.A CODE: K CODE: E
5. AMSELSTR. 5
6 6078 NEU-ISENBURG GERMANY
7. ESTABL: 1968 8. EMPL: 15 9. SIZE:(19-X) LARGE
10. REPUTATION: (22/X) GOOD
11. SALES AREA: WORLDWIDE
12. RPT. DATE: 07/75
13A 35513/345 DIST. IM, EX OF BOTTLE WASHERS, DRYERS, STERILIZERS FOR FOOD, CHEMICAL AND PHARMACEUTICAL INDUSTRIES.
13B 35514/345 DIST. IM, EX: OF FILLING AND PACKAGING MACHINERY FOR THE PHARMACEUTICAL INDUSTRY

13C 38112/345 DIST. IM, EX: OF STERILIZERS, BOTTLE AND CAGE CLEANERS AND DRYERS, FOR INCUBATORS, COOLANT CABINETS, FREEZERS FOR LABORATORIES.
14. CONTACT: HERBERT GILOWY TITLE: MANAGER
15. CABLE: BEROLINA 16. TELEX: 417 665 GILO D
17. TEL: 06102-5448
18. FINANCIAL REFS: BANKHAUS GEBR. BETHMANN, FRANKFURT
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19. TRADE REFS: SEE TIEM 20

20. FOREIGN FIRMS REPRESENTED: AD. AURIMEMA, NEW YORK, N.Y.
(FOR DEEP FREEZERS): HOTPACK CORP., PHILADELPHIA, PA.,
FOR INCUBATORS, COOLANT CABINETS: PERRY INDUSTRIES,
HICKSVILLE, N.Y. FOR FILLING MACHINES: SCIENTEMP CORP.,
ADRIAN, MICH. FOR DEEP FREEZERS, IN ADDITION TO TWO
GERMAN AND ONE SWISS FIRM.

21. FIRM ESTABLISHED IN 1968 AS DISTRIBUTOR FOR H.
GILOWY METEORWERK IN BERLIN, MANUFACTURER OF STERILIZERS,
BOTTLE CLEANERS ETC. IT IS STILL A DISTRIBUTOR FOR
METEORWERK, BUT HAS ENLARGED ITS LINE DURING THE YEARS,
ADDED IMPORT FROM AND REPRESENTATION OF FOREIGN FIRMS.
GILOWY GMBH & CO IS REGISTERED AS LIMITED PARTNERSHIP
WITH A CORPORATION, NOMINAL CAPITAL DM 20,000, AS LIABLE
PARTNER. LIMITED PARTNERS ARE THE WIFE AND CHILDREN OF
HERBERT GILOWY, THE MANAGER, WITH A TOTAL OF DM 45,000.
THE FIRM OWNS NO REAL ESTATE. EQUIPMENT AND INVENTORY
VALUED AT SEVERAL HUNDRED THOUSAND DM. THE COUPLY GILOWY
OWNS REAL ESTATE AND INVESTMENTS IN THE BERLIN MANU-
FACTURING FIRM. FIRM'S ANNUAL VOLUME OF BUSINESS IS
DM 6.5 MILLION. FINANCIAL SITUATION IS DESCRIBED AS ORDER-
LY. NO DEROGATORY INFORMATION WAS RECEIVED ON PAYMENTS.
RECOMMENDED AS A GOOD BUSINESS CONTACT.

22. PREPARED BY: P. BARTOLSIC, APPROVED BY: L.F. WHEELER
AT U.S. CONSULATE GENERAL, FRANKFURT.SULSER

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